

DEARLING ASSOCIATES

Development

Project Management

Construction Cost Consultants

27th January 2010

Glade Associates
Chartered Quantity Surveyors
1750 Solihull Parkway
Birmingham Business Park
Birmingham
B37 7YD

Roger H. Dearling B.Sc. F.R.I.C.S.

For the attention of Mr A D Colemeadow

Dear Sirs,

RE: A C LLOYD AND BATTS HALL, KNOWLE.

We are pleased to enclose a reference for A C Lloyd Builders in respect of their application to be considered for the above project.

Yours sincerely,



Roger H Dearling

Enc

5 Heath View
London N2 0GD

Telephone: 020-8883 4504

Facsimile: 020-8442 1716

email: rdearling@aol.com

V.A.T. Reg. No. 371 0375 72



A C LLOYD AT ROWLER MANOR ESTATE, CROUGHTON, NORTHANTS
ACTING AS MANAGEMENT CONTRACTOR
UNDER THE 1998 MANAGEMENT CONTRACT

A C Lloyd was chosen by the Employer's professional team after interviews with six candidates, some of which were major national contractors. Initially the project was for a collection of new buildings to comprise a traditional manor house of some 19,000ft², with ancillary buildings and entirely new infrastructure in the middle of an estate of some 1,500 acres. The Contract was let at approximately £10 million with an anticipated duration of 33 months, but the Employer continued to seek planning consents for additional buildings and external works throughout this period. The project was then handed over in a series of partial possessions, with entire completion being achieved some 22 months later and a final account of just under £19 million.

A C Lloyd provided an experienced and competent management team. They proved to be pro-active in resolving the "buildability" of the scheme, adept at programming and re-planning their works in harmony with the numerous specialist sub-contractors, and their financial presentations and associated administrative work was of good order. The quality of the work was finished to a very high standard across all trades, and met with the acceptance of a discerning Architect and Client.

A C Lloyd earned our trust in the course of the works and, given that they would provide a management team of comparable ability and attitude to that at Rowler Manor, we consider that their application to be interviewed prior to being invited to tender on a two stage basis should be given serious consideration.

In closing I would add that should this practice be commissioned on a project of this style within the geographical operational area of AC Lloyd then we would definitely be giving them serious consideration for inclusion on the tender list

Should you wish to discuss any further related matters then please do not hesitate to contact me.